

RPM ACCELERATED PRESENTING SCRIPT

Please note this script is accompanied with the ACN Presentation, with all appropriate disclaimers needed.

Practice in front of the mirror.

Practice to anyone who will listen to you.

PRE-ACN VIDEO

You are about to see an opportunity where you can have time and money together by earning Residual Income. You will find out how we can partner with billion dollar companies, in the largest industries, getting paid on essential services. First, we will watch a 2 minute video, then we will get into a bit more detail.

POST- ACN VIDEO

SLIDE 1

ACN is an International service provider that specializes in acquiring customers. ACN started in the U.S. in January 1993 and has grown into 27 countries on 5 continents. ACN has generated billions in sales over the last 5 years, acquired millions of customers and has become the world's largest direct seller of telecommunications, energy and other essential services.

SLIDE 2

Through ACN, you can offer a wide and growing range of essential services to both residential and business customers, such as wireless, high speed internet, bundle, television, gas & electricity, security & automation, payment processing and now identity theft protection.

Identity theft protection has become an essential service because today data breaches and cybercrimes are among the biggest threats facing consumers today.

We will now play a 90 second video that will explain how powerful ID Seal is and why it is our number one selling service.

PLAY ID SEAL VIDEO

SLIDE 3

Whether it's ID theft protection or any of the other essential services we offer, when someone becomes a customer, you are also positively impacting the life of a child. Child hunger is a huge problem right now. Through "ACN & Project Feeding Kids," when someone becomes your customer, a child gets fed. You are not only building a business, you are also making a difference!

SLIDE 4

So how is all of this possible? What makes ACN different? Well, most other service providers spend millions of dollars on expensive media, internet and traditional marketing methods to attract new customers. ACN instead works with people just like us to go direct to the consumer, and the result is more choices for consumers and a remarkable business opportunity for all of us.

SLIDE 5

To get you started with ACN and become an Independent Business Owner, or IBO, the start-up cost is only \$199 with a \$25 Monthly Business Support Fee. As an IBO you are provided with your very own personalized online store, allowing you the ability to do business anywhere in the world ACN is operating. It is a virtual business that is hosted and updated daily with the latest products, services, pricing and promotions. Your online store offers people the ability to learn all about the services that we offer and simply sign up online. ACN also provides Online Training, Support & Marketing Tools, complete Business Tracking & Reporting as well as complete Customer Support from our Service Providers.

SLIDE 6

All you have to do is direct people to your online store, assist them in becoming customers and our Service Providers do the rest.

SLIDE 7

The strength of the ACN opportunity and what makes us so different is HOW YOU GET PAID!

The first way is “Personal Monthly Customer Bonuses” – these are bonuses you can earn when you acquire a certain number of customers during your first 30 days and every month following.

When you acquire customers totaling just three services, you will earn \$75. Acquire just a couple more customers totaling five services and earn \$200, plus \$200 for every additional three services. For example, when you acquire customers totaling eight services, you earn \$400; 11 Services would earn you \$600 and so on ... There is no limit to how many customers you can acquire. You can be your own customer and one home can be multiple services.

SLIDE 8

The second way is “Personal Residual Income.” In addition to earning upfront Personal Customer Bonuses, you also earn a percentage of all of your customer’s commissionable revenue generated when they pay their bills month-after-month, year-after-year for as long as they remain your customer. You earn between 3% and 20% every month. The more customers you get, the higher of a percentage you can earn, and the more your residual income grows.

SLIDE 9

The third way you can earn is “Overriding Customer Acquisition Bonuses or CABs.” Introduce others to the ACN opportunity and when they acquire customers, you can earn Overriding Customer Acquisition Bonuses ranging from \$50 to as high as \$300.

CABs are paid weekly and are a great incentive for you to help your new IBOs start acquiring their initial customers right away.

SLIDE 10

The fourth way is “Overriding Residual Income.” In addition to earning upfront Overriding Customer Acquisition Bonuses when your team acquires customers, you also earn 4% of all of their customers’ commissionable revenue generated when they pay their bills month-after-month, year-after-year for as long as they remain ACN customers.

Building an organization of other online stores essentially offers you the opportunity to extend your reach and acquire many more customers than you could acquire by yourself!

Can you imagine how much more you could accomplish if there were more than one of you working together? By multiplying your efforts, you are literally leveraging your time, and overriding income allows you to do just that.

The more online stores you have in your organization and the more customers acquired through your online store and other people’s online stores, the more residual income you can earn. The possibilities are limitless!

SLIDE 11

To help you successfully grow your business, ACN’s compensation plan consists of earned positions that you can achieve along the way.

When you get started as an IBO with ACN, your first goal is to become Customer Qualified or CQ , then earn Executive Team Leader or ETL and continue all the way until you achieve the top position of Senior Vice President or SVP. The positions you achieve are based on the total number of customers acquired between you and your team. The more customers acquired, the higher of a position you can qualify for.

As you move up the plan, there are two great things that are happening: 1. Your business is growing and, 2. You qualify for increased compensation such as Increased Customer Acquisition Bonuses (CABs), increased residual income and incentive trips! ACN’s Compensation Plan is perfectly balanced. All income is earned based on everyone acquiring customers through their online stores.

(OPTIONAL: PLAY RPM TESTIMONIAL VIDEO)

SLIDE 12

With an opportunity that offers so much and appears so simple, it’s important to understand that no matter how good an opportunity is, you have to do the right things to get the right results, and that is why ACN believes so strongly in providing the very best training and support possible.

We offer comprehensive online training on exactly how to build your business. In addition, we also offer live IN-PERSON and VIRTUAL training events. With ACN, you may be in business for yourself, but never by yourself. If you’re a success, we’re a success.

Your next steps are simple. First enroll as a new IBO. Second, participate in any and all training available to you. Third, utilize all the support provided to you from the company and your team. And, finally, start acquiring customers and building your business.

CLOSING SLIDES: (coming shortly)

- **CLOSING PBZ**
- **CLOSING 1 ON 1**