

LAUNCH DOCUMENT & MEMORY JOGGER


Please watch accompanying video @ www.rpmglobal.biz/ibo-training
(Get password from your Upline)



Urgency & Excitement Are Key



GAME PLAN #1

First Week Game Plan (Best Results in First 24-48 hours - See Video on RPM Website)

1. Create Contact List (Minimum of Your Top 20 People – Use Memory Jogger)
(Successful / Business Minded / Real Estate / Open Minded / Great Attitude / Happy)
2. Host Your First PBZ: _____ (Date) _____ (Time) _____ 
3. a) Set Up Direct Deposit, b) Set Up Online Store, c) Get Energy, Healthcare Accredited,
d) Join RPMGlobal NA Facebook Page from RPM Website

GAME PLAN #2

30-Day Game Plan (Best Results in First Week See -Video on RPM Website)

1. Host Another PBZ: _____ (Date) _____ (Time) _____ 
2. Acquire Personal Customer Bonuses / Plus \$200 for every additional 3 Services
5 Services = \$200
8 Services = \$400
11 Services = \$600
14 Services = \$800, etc.
3. Become Executive Team Leader
Acquire 5 Personal Services + 15 Points
Plus 1 or more IBOs with total of 15 Points
5 Services = \$200
ETL Bonus = \$325  **\$525**

GAME PLAN #3



90-180 Day Game Plan (See Videos on RPM Website)

Go to: <http://www.rpmglobal.biz/ibo-training/> - Password: RPMIBOS

Option #1 – Using All Services  

Option #2 – Using Healthcare Services Only (5x the residual income) 

Participate & Promote the ACN Legendary Trainings

1. Weekly Presentations/QuickStart @ 8:30pm ET:  Wednesday  Tuesday/Thursday



ID # 81235700937 / Get Passcode from Your Upline

2. Friday Advanced Leadership 8:00pm ET (Team Building & Customer Acquisition)



ID # 86448956033 / Get Passcode from Your Upline

3. Friday ETL & Above Leadership 7:00pm ET



ID # 82019216744 / Get Passcode from Your Upline

4. Saturday Trainings (Local/Virtual) – All IBOs

5. Your Cheat Code ACN Cleveland Emerge Event – August 13th



Must be minimum CQ and Hosted a PBZ to Qualify

MEMORY JOGGER



A) Most influential people you know

B) Most successful people you know

C) People that you know who you look up to

All Other Categories

1. Who owns or has owned a business of any kind
2. Who makes more than \$200,000 per year
3. Who does network/direct marketing already
4. Who is money motivated
5. Who is influential
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who is already wealthy
9. Your friends
10. Your brothers and sisters
11. Your parents
12. Your cousins
13. Your children
14. Your aunts and uncles
15. Your spouse's relatives
16. Who you went to school with
17. Who works with you
18. Who is retired
19. Who works part-time
20. Who you like most
21. Who was laid off
22. Who purchased a new home
23. Who answers classified ads
24. Who runs personal ads
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary Kay
29. Who sells Tupperware
30. Who wants freedom
31. Who likes team sports
32. Who is a fund-raiser
33. Who watches TV often
34. Who works on cars
35. Who likes political campaigns
36. Who are social networkers
37. Who is in the military
38. Who do your friends know
39. Who is your dentist
40. Who is your doctor
41. Who will help you
42. Who works for the government
43. Who is unemployed
44. Who attends self-improvement seminars
45. Who is dissatisfied with their job
46. Who reads books on success
47. Your children's friend's parents
48. Who was your boss
49. Your parent's friends
50. Who you've met while on vacation
51. Who waits on you at restaurants
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your holiday card list
57. Who is in retail sales
58. Who sells real estate
59. Who is a teacher
60. Who services your car
61. Who repairs your house
62. Who manages your apartments
63. Who has children in college
64. Who likes to dance
65. Who sold you your car
66. Who you met at a party
67. Who likes to buy things
68. Who you've met on a plane
69. Who does volunteer work
70. Who has two jobs
71. Who has been in network marketing
72. Who needs a new car
73. Who wants to go on vacation
74. Who works too hard
75. Who was injured at work
76. Who lives in your neighborhood
77. Who is your boss
78. Who delivers your mail
79. Who is concerned about the environment
80. Who calls you at work
81. Who delivers your paper
82. Who handles your gardening
83. Who watches your children
84. Who attends your church
85. Who is unhappy with their income
86. Who you met through friends
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who exercises
92. Who is a vegetarian
93. Who plays sports
94. Who is wealthy
95. Who enjoys traveling
96. Who has lots of friends
97. Who belongs to the Chamber of Commerce
98. Who likes to gamble
99. Who loves to have fun
100. Who haven't you listed yet



Fill in your Contact List – No Prejudging
The More "A" Players You Have The Faster You Will Succeed!

NAME/PHONE NUMBER	NAME/PHONE NUMBER
1	51
2	52
3	53
4	54
5	55
6	56
7	57
8	58
9	59
10	60
11	61
12	62
13	63
14	64
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37	87
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40	90
41	91
42	92
43	93
44	94
45	95
46	96
47	97
48	98
49	99
50	100