

BUILD YOUR BUSINESS THE RIGHT WAY

Please watch accompanying video @ www.rpmglobal.biz/ibo-training
(Get password from your Upline)





www.rpmglobal.biz

Urgency & Excitement Are Key

GAME PLAN #1



24-48 hour Game Plan (See Video):


1. Create Contact List (Minimum of Your Top 20 People)
(Successful / Business Minded / Real Estate / Open Minded / Great Attitude / Happy)
2. Host Your First PBZ: _____ (Date) _____ (Time) _____ 
3. a) Set Up Direct Deposit, b) Set Up Online Store, c) Get Energy Accredited, d) Join RPMGlobal NA Facebook 

www.facebook.com/groups/RPMGlobalNA

GAME PLAN #2

1st Week Game Plan (See Video): Only Execute After Completing Game Plan #1

1. Host Another PBZ: _____ (Date) _____ (Time) _____ 
2. Acquire Personal Customer Bonuses / Plus \$200 for every additional 3 Services 

3 Services = \$75	8 Services = \$400
5 Services = \$200	11 Services = \$600
	14 Services = \$800
3. Become Executive Team Leader
Acquire 5 Personal Services + 15 Points
Plus 1 or more IBOs with total of 15 Points
5 Services = \$200
ETL Bonus = \$625  \$825

GAME PLAN #3

90 Day Game Plan (See Video): Only Execute After Completing Game Plan #2

Personal Customers (Monthly Residual Income)

Your Goal: _____

Team Customers (Monthly Residual Income)

Your Goal: _____

Example of Overriding Customer Acquisition Bonuses (Based on Position):





10 New CQs / Month Joining Team as ETL = \$500/month = \$6,000/year


10 New CQs / Month Joining Team as RC = \$1000/month = \$12,000/year

10 New CQs / Month Joining Team as RD = \$2000/month = \$24,000/year

This will increase your residual income!! More IBOs = More Customers = More Residual Income

Participate & Promote the ACN Legendary Trainings

1. Weekly Presentations/QuickStart @ 8:30pm ET:  Monday/Wednesday ---  Tuesday/Thursday
 ID # 81235700937 / Get Passcode from Your Upline
2. Friday Leaderships 9:00pm ET (Team Building & Customer Acquisition)  ID # 81235700937 / Get Passcode from Your Upline
3. Saturday Trainings (Local/Virtual) – All IBOs
4. Your Cheat Code ACN International Event – March 18th-19th

 Must be minimum CQ and Hosted a PBZ to Qualify



MEMORY JOGGER



1. Who owns or has owned a business of any kind
2. Who makes more than \$200,000 per year
3. Who does network/direct marketing already
4. Who is money motivated
5. Who is influential
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who is already wealthy
9. Your friends
10. Your brothers and sisters
11. Your parents
12. Your cousins
13. Your children
14. Your aunts and uncles
15. Your spouse's relatives
16. Who you went to school with
17. Who works with you
18. Who is retired
19. Who works part-time
20. Who you like most
21. Who was laid off
22. Who purchased a new home
23. Who answers classified ads
24. Who runs personal ads
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary Kay
29. Who sells Tupperware
30. Who wants freedom
31. Who likes team sports
32. Who is a fund-raiser
33. Who watches TV often
34. Who works on cars
35. Who likes political campaigns
36. Who are social networkers
37. Who is in the military
38. Who do your friends know
39. Who is your dentist
40. Who is your doctor
41. Who will help you
42. Who works for the government
43. Who is unemployed
44. Who attends self-improvement seminars
45. Who is dissatisfied with their job
46. Who reads books on success
47. Your children's friend's parents
48. Who was your boss
49. Your parent's friends
50. Who you've met while on vacation
51. Who waits on you at restaurant
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your holiday card list
57. Who is in retail sales
58. Who sells real estate
59. Who is a teacher
60. Who services your car
61. Who repairs your house
62. Who manages your apartments
63. Who has children in college
64. Who likes to dance
65. Who sold you your car
66. Who you met at a party
67. Who likes to buy things
68. Who you've met on a plane
69. Who does volunteer work
70. Who has two jobs
71. Who has been in network marketing
72. Who needs a new car
73. Who wants to go on vacation
74. Who works too hard
75. Who was injured at work
76. Who lives in your neighborhood
77. Who is your boss
78. Who delivers your mail
79. Who is concerned about the environment
80. Who calls you at work
81. Who delivers your paper
82. Who handles your gardening
83. Who watches your children
84. Who attends your church
85. Who is unhappy with their income
86. Who you met through friends
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who exercises
92. Who is a vegetarian
93. Who plays sports
94. Who is wealthy
95. Who enjoys traveling
96. Who has lots of friends
97. Who belongs to the Chamber of Commerce
98. Who likes to gamble
99. Who loves to have fun
100. Who haven't you listed yet



Fill in your Contact List – No Prejudging
The More "A" Players You Have The Faster You Will Succeed!

NAME/PHONE NUMBER	NAME/PHONE NUMBER
1	51
2	52
3	53
4	54
5	55
6	56
7	57
8	58
9	59
10	60
11	61
12	62
13	63
14	64
15	65
16	66
17	67
18	68
19	69
20	70
21	71
22	72
23	73
24	74
25	75
26	76
27	77
28	78
29	79
30	80
31	81
32	82
33	83
34	84
35	85
36	86
37	87
38	88
39	89
40	90
41	91
42	92
43	93
44	94
45	95
46	96
47	97
48	98
49	99
50	100