



# LAUNCH YOUR GLOBAL BUSINESS

**USA** To join presentations go to: [www.acn.com/events](http://www.acn.com/events)

**CANADA** Zoom Meeting ID# 81235700937  
\*Get the Passwords from your Coach/Mentor\*

**MON-FRI:** QuickStart 9:30pm ET/PT  
**THURS:** ACN Presentation 7:30pm ET/PT  
**SATURDAY TRAINING:** 10:00am ET/PT

**MON-THURS:** Presentation / QuickStart 8:30pm ET / 5:30pm PT  
**FRIDAY:** Presentation / Quickstart 8:00pm ET / 5:00pm PT  
**SATURDAY TRAINING:** 12:00pm ET / 9:00am PT



**FRIDAY: "LEADERSHIP TRAINING" @ 9:00pm ET / 6pm PT**



**MONDAY: "MASTER HOW TO PRESENT" @ 9:00pm ET / 6pm PT**

TO QUALIFY: CQ & Above & Hosted own PBZ to received Zoom Code from Coach/Mentor

Go to: [www.acn.com](http://www.acn.com) to **ENROLL**  
Click: "Learn How to Start" & "Enrollment"

IBO # \_\_\_\_\_

Password: \_\_\_\_\_

Set up Direct Deposit after logging into your back office, go to "Preferences" top right corner

Activate Online Store Name your store

**Sign up for ID Seal**

- Protect Yourself
- Helps to qualify for free service

Complete your Energy Accreditation

Sign up for Weekly Emails @ [www.rpmglobal.biz](http://www.rpmglobal.biz)

Have your Coach/Mentor invite you to Private FaceBook page

**Your WHY:**

\_\_\_\_\_

\_\_\_\_\_

**YOUR RESIDUAL INCOME GOAL**

\$ \_\_\_\_\_ **ANNUALLY**

## STEP #1 EARN CUSTOMER BONUSES (PAID WEEKLY AS THEY ARE EARNED)

RECOMMENDATION – 1<sup>st</sup> Customers: You/Prospects From Your Presentation

### MONTHLY PERSONAL CUSTOMER ACQUISITION BONUSES

ACQUIRE AT LEAST:	EARN
*3 Services & 7 Points	\$75
5 Services & 10 Points	\$200
<b>+200 for Every Additional 3 Services &amp; 6 PTS</b>	
8 Services & 16 Points	\$400
11 Services & 22 Points	\$600

\*See ACN Compensation Plan for Full Details

1. Accomplished In your first 30 days\*
2. These bonuses are available monthly moving forward after your first 30 days
3. Build towards 20% residually on the commissionable revenue on the customers acquired
4. Paid weekly as they are earned

## STEP #2 BUILD YOUR TEAM – LET'S HAVE FUN!

Earn Residual Income On Your Team's Customers

WHO are the first 3 people you thought of?

Level 1 ----- 4%	2 → 3 → 4 → 5 → 6 →
Level 2 ----- 4%	4 →
Level 3 ----- 4%	8 → <b>NO LIMIT</b>
Level 4 ----- 4%	16 →
Level 5 ----- 4%	*32 →
Level 6	↓ RVP/SVP Up to 3.5%

\*Hypothetical example – See ACN Compensation Plan for full details

\_\_\_\_\_

WHY? \_\_\_\_\_

\_\_\_\_\_

WHY? \_\_\_\_\_

\_\_\_\_\_

WHY? \_\_\_\_\_

**Let's Contact Them Now**

# “Let’s Call Them Now!”

Schedule your 1<sup>st</sup> TWO Zoom Meetings in next 24-48 hours (Book them withing 48 hours of each other)



Date/Time of 1<sup>st</sup> Zoom Meeting: \_\_\_\_\_ Date/Time of 2<sup>nd</sup> Zoom Meeting: \_\_\_\_\_

## KEY STEPS TO SUCCESS

1. **SCHEDULE YOUR FIRST ZOOM PBZ (Private Business Zoom)**
  - a. Within 24-48 hours – URGENCY IS KEY

Online Training Available  
Available at [www.rpmglobal.biz/resources](http://www.rpmglobal.biz/resources)  
Speak to Coach/Mentor for Password



2. **CREATE CONTACT LIST – NO PREJUDGING** 

- a. Business Owners
- b. Real Estate, Mortgage, Real Estate Investors
- c. Direct Sales Experience
- d. Successful People
- e. Happy People
- f. Everyone Else

Use the Memory Jogger  
See Page #3 Below



3. **LEARN THE INVITING SCRIPT** 

- a. Simple 1-minute script
- b. Write it out
- c. Practice with your coach/mentor

Online Training Available  
Available at [www.rpmglobal.biz/resources](http://www.rpmglobal.biz/resources)  
Speak to Coach/Mentor for Password



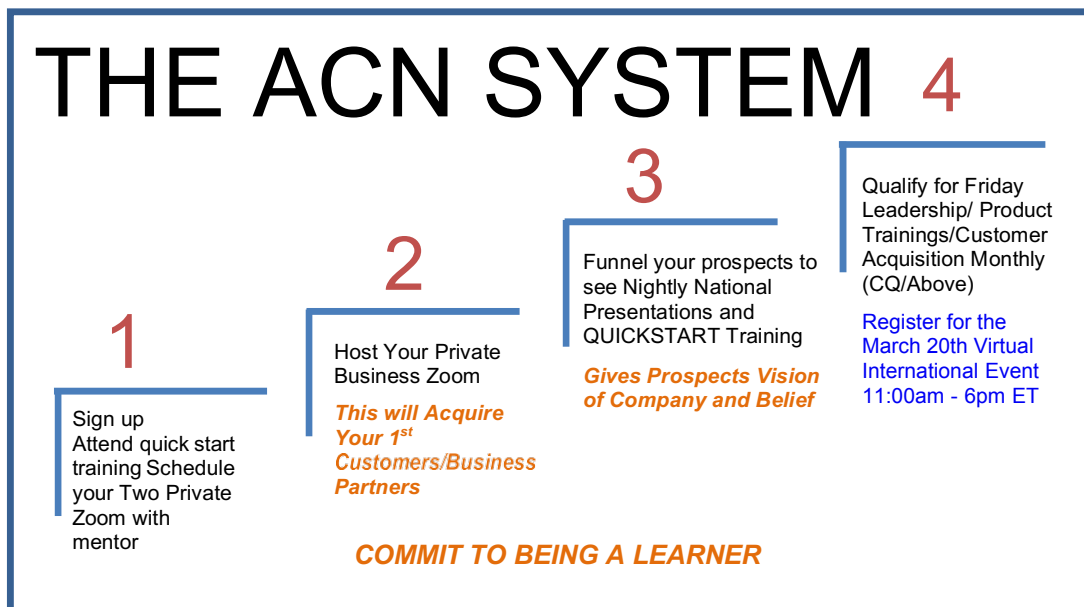
4. **MAKE CALLS** 

- a. Start with your coach/mentor making calls together
- b. Goal is 5-7 guests on each of your first two Zoom Webinars
- c. Remember 30-40% of your guests will not show

5. **THEN REPEAT STEPS One to Four, 2-3 times, THEN HELP YOUR TEAM DO THE SAME. FOLLOW THE SIMPLE SYSTEM TO SUCCESS!**

6. **ATTEND ONLINE TRAININGS**

- a. Quick Start training
- b. Customer/Product Trainings
- c. Leadership/Advanced Trainings



# MEMORY JOGGER



1. Who owns or has owned a business of any kind
2. Who makes more than \$200,000 per year
3. Who does network/direct marketing already
4. Who is money motivated
5. Who is influential
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who is already wealthy
9. Your friends
10. Your brothers and sisters
11. Your parents
12. Your cousins
13. Your children
14. Your aunts and uncles
15. Your spouse's relatives
16. Who you went to school with
17. Who works with you
18. Who is retired
19. Who works part-time
20. Who you like most
21. Who was laid off
22. Who purchased a new home
23. Who answers classified ads
24. Who runs personal ads
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary Kay
29. Who sells Tupperware
30. Who wants freedom
31. Who likes team sports
32. Who is a fund-raiser
33. Who watches TV often
34. Who works on cars
35. Who likes political campaigns
36. Who are social networkers
37. Who is in the military
38. Who do your friends know
39. Who is your dentist
40. Who is your doctor
41. Who will help you
42. Who works for the government
43. Who is unemployed
44. Who attends self-improvement seminars
45. Who is dissatisfied with their job
46. Who reads books on success
47. Your children's friend's parents
48. Who was your boss
49. Your parent's friends
50. Who you've met while on vacation
51. Who waits on you at restaurants
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your holiday card list
57. Who is in retail sales
58. Who sells real estate
59. Who is a teacher
60. Who services your car
61. Who repairs your house
62. Who manages your apartments
63. Who has children in college
64. Who likes to dance
65. Who sold you your car
66. Who you met at a party
67. Who likes to buy things
68. Who you've met on a plane
69. Who does volunteer work
70. Who has two jobs
71. Who has been in network marketing
72. Who needs a new car
73. Who wants to go on vacation
74. Who works too hard
75. Who was injured at work
76. Who lives in your neighborhood
77. Who is your boss
78. Who delivers your mail
79. Who is concerned about the environment
80. Who calls you at work
81. Who delivers your paper
82. Who handles your gardening
83. Who watches your children
84. Who attends your church
85. Who is unhappy with their income
86. Who you met through friends
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who exercises
92. Who is a vegetarian
93. Who plays sports
94. Who is wealthy
95. Who enjoys traveling
96. Who has lots of friends
97. Who belongs to the Chamber of Commerce
98. Who likes to gamble
99. Who loves to have fun
100. Who haven't you listed yet



**Fill in your Contact List – No Prejudging**  
**The More "A" Players You Have The Faster You Will Succeed!**

NAME/PHONE NUMBER	NAME/PHONE NUMBER
1	51
2	52
3	53
4	54
5	55
6	56
7	57
8	58
9	59
10	60
11	61
12	62
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46	96
47	97
48	98
49	99
50	100