

RPM GLOBAL INVITING SCRIPT

Please watch the INVITING VIDEO TRAINING before starting to Invite



- BE NATURAL AND ENTHUSIASTIC
- WRITE OUT THE SCRIPT FOR YOURSELF
- MEMORIZE IT
- PRACTICE IT AND ROLL PLAY WITH YOUR UPLINE EXPERT
- MAKE CALLS WITH YOUR UPLINE EXPERT

SET UP CALLS WITH A TEXT FIRST: “ _____, I need one minute, when is the soonest we can talk today?

1. Hi _____, thanks for making time for me. I only have a minute. I have a very important question to ask you! Do you look at other ways of making Money?

ANSWER:

YES or NO or DEPENDS (WHAT IS IT, MAYBE, etc)

YES:

2. **Insert YOUR Why. WHY you are doing ACN.**

(To get out of debt, start a college fund; retire a parent/spouse, etc.)

I looked at my situation and I realized that doing what I’m doing right now is not going to get me where I want to be in the next 3-5 years. So I started looking for something. And I found something!!

3. **New Technology:**

I’ve found a business that deals with New Technology, in Telecom and Energy but more importantly is the person I’ve met.

4. **Edify Speaker**

I’ve met an individual named _____ who is expanding his/her business in our area, and is having tremendous financial success; (customize for the INDIVIDUAL)

I do not know how I did it but I was able to him/her for 30 minutes on _____ day at _____ time, to explain to a select few people what they are doing. Can you clear your schedule and join us??

Yes or No or Maybe/Depends (Questions):

IF YES:

5. **Location and Confirmation Call**

Great!

a. The location will be at my home _____ day at _____ time. Do you have my address?

b. We will be on a small live webinar with Mr./Ms _____, at _____ day and _____ time. I will send you the link to join us when I receive it from Ms/Mr. _____.

Also someone on behalf of Ms/Mr _____ will be giving you a call to confirm your attendance as this is an exclusive small private event and significant income is on the table.

If they have Questions:

Answer: I don't know all the details, but here is what I do know. Mr./Ms. _____ will be over at my house at date/time to explain this business to you and I. Can you clear your schedule and be there?

If they Ask more questions:

I do not know all the details, but Mr/Ms _____ will answer all your questions, they are having tremendous financial success and I want to know what they are doing, don't you??

(Let them respond in the positive)

Then Say: Great then Can you clear your schedule and join us _____ day at _____ time??

If they need to delay or check calendar and get back to you:

Can you check your Calendar right now? I am sorry but I can only have a select group I can have. And we need to know who will be coming. Its very exclusive and Private. **(Pause)**

If Keep Insisting to know more: 3 way them in with your upline Mentor/Sponsor/Trained 3 Way Call Expert. Watch 3 Way Call Training Video to know how to do a 3 way conf call.

For ALL "A" LIST contacts or someone who has done Network Marketing before, read script then 3-way call them on with the presenter or strong upline if necessary.

Confirmation List needs to be given to the presenter no later than 24hrs prior to the meeting: Name of Guest, Cell Phone #, Occupation, Relation to your and your address

Note: Do not call your contacts without first role playing with your mentor or upline. IT IS HIGHLY RECOMMENDED YOU CALL WITH YOUR MENTOR TOGETHER. Your warm market can lead you to tremendous financial success, but only if approached correctly.

*******REMEMBER TO BE EXCITED and HAVE FUN!!!*******