

RPM GLOBAL LAUNCH DOCUMENT



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Sunday Call: 10PM EST
 Call 1-302-202-1108
 Passcode 949111

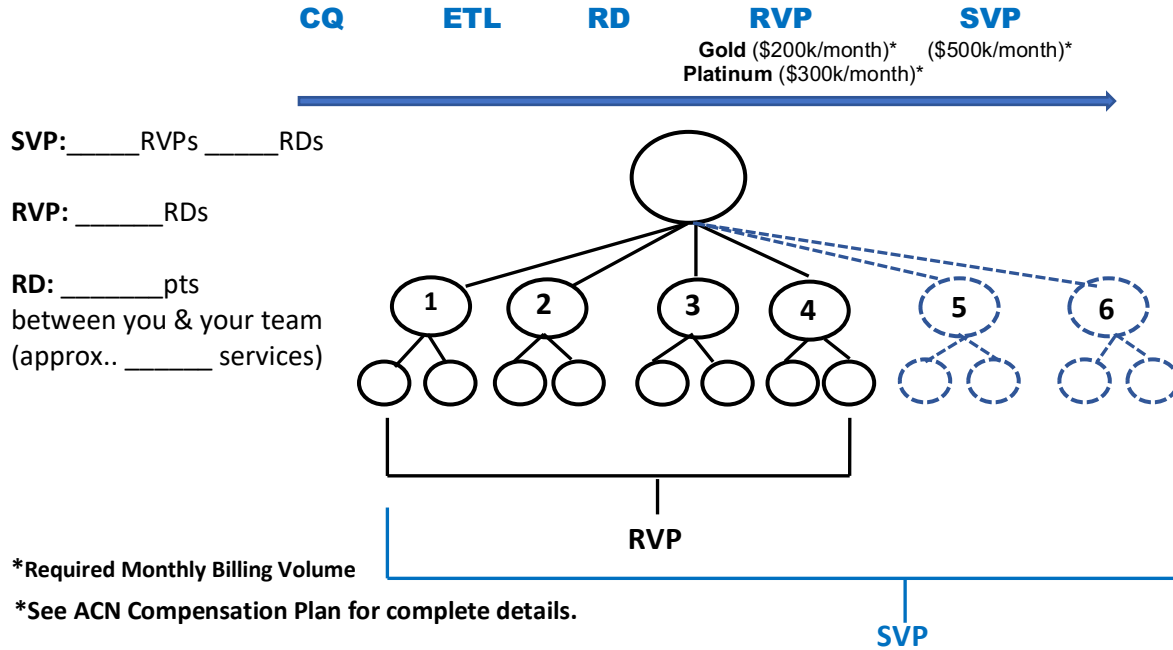
FOLLOW THIS GUIDE TO SUCCESS

PLEASE WATCH THE COMPLETE ACN STRATEGY SESSION
 OR ATTEND A WEEKLY TRAINING SESSION BEFORE STARTING

Your Why:

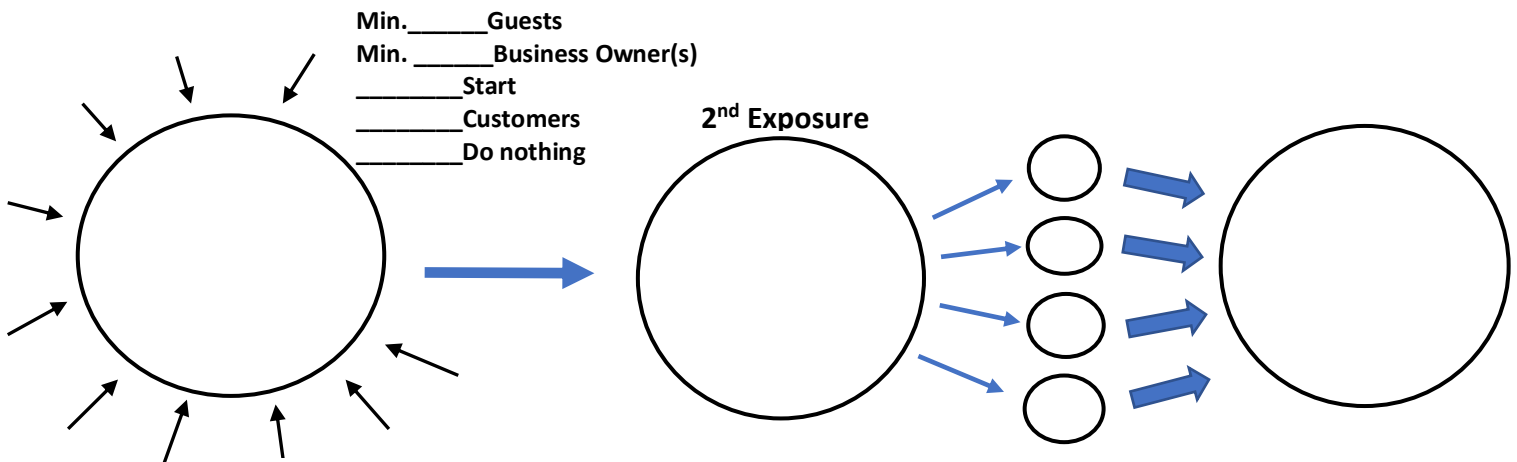
YOUR 3-5 YEAR *RESIDUAL* INCOME
GOAL: \$ _____ ANNUALLY

1. STRUCTURE TO ACHIEVE YOUR GOAL:



THE SYSTEM TO SUCCESS (HOW TO ACHIEVE YOUR GOAL):

- 1) *ACQUIRE 30 PERSONAL SERVICES ONE TIME & MAINTAIN THEM*
- 2) *FOLLOW A SIMPLE PREDICTABLE MODEL THAT DUPLICATES*
- 3) *BUILD A TEAM THAT GROWS WITHOUT YOU OVER TIME*



MOST IMPORTANT SKILL TO LEARN IS: _____

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LET'S GET STARTED

1) **LAUNCH YOUR GLOBAL BUSINESS: GO TO: www.acn.com AND GET STARTED.**
DOWNLOAD the **ACN COMPASS APP** FROM THE APPLE OR ANDROID STORE.

a) YOUR IBO# _____

b) YOUR ONLINE STORE NAME: _____

CONGRATULATIONS YOU NOW HAVE A GLOBAL BUSINESS!

2) **SCHEDULE YOUR TWO PBRs (Private Business Receptions):**

a) IN HOME: most effective (1 hour driving distance) _____ (date/time)

b) ONLINE ZOOM PRESENTATION _____ (date/time)

3) **MAKE YOUR LIST:** 1) BUSINESS OWNERS

4) HAPPY

2) NETWORK MARKETERS

5) EVERYONE ELSE

3) SUCCESSFUL

DO NOT PREJUDGE

4) **INVITE: BECOME A MASTER INVITER NOT A SALESPERSON**

a. 1) Master Script 2) Write It Out 3) Record Yourself 4) Practice Practice Practice

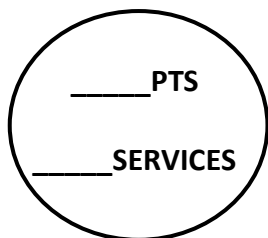
b. MAKE FIRST FEW CALLS WITH YOUR CERTIFIED RPM GLOBAL PRESENTER & INVITER
(LOOK FOR **RPM IBO's** WITH THE **RED CIRCLE** ON THEIR PIN)



5) **GET QUALIFIED & GO FOR THE QUICKSTART BONUS MONEY**

HOW TO QUALIFY

THE QUICKSTART BONUS*



[Go To Your Online Store & Sign Up
For The Services](#)

*REFER TO ACN'S BONUS DOCUMENT FOR FULL DETAILS

6) **DRAMATICALLY INCREASE YOUR SPEED TO SUCCESS BY ATTENDING THE NEXT ACN INTERNATIONAL TRAINING EVENT**

CHARLOTTE, NORTH CAROLINA 3 DAYS, MARCH 29th – 30th

REGISTER AT: www.acnreg.com

RPM GLOBAL INVITING SCRIPT

Please watch the INVITING VIDEO TRAINING before starting to Invite



- BE NATURAL AND ENTHUSIASTIC
- WRITE OUT THE SCRIPT FOR YOURSELF
- MEMORIZE IT
- PRACTICE IT AND ROLL PLAY WITH YOUR UPLINE EXPERT
- MAKE CALLS WITH YOUR UPLINE EXPERT

SET UP CALLS WITH A TEXT FIRST: “ _____, I need one minute, when is the soonest we can talk today?

1. Hi _____, thanks for making time for me. I only have a minute. I have a very important question to ask you! Do you look at other ways of making Money?

ANSWER:

YES or NO or DEPENDS (WHAT IS IT, MAYBE, etc)

YES:

2. **Insert YOUR Why. WHY you are doing ACN.**

(To get out of debt, start a college fund; retire a parent/spouse, etc.)

I looked at my situation and I realized that doing what I’m doing right now is not going to get me where I want to be in the next 3-5 years. So I started looking for something. And I found something!!

3. **New Technology:**

I’ve found a business that deals with New Technology, in Telecom and Energy but more importantly is the person I’ve met.

4. **Edify Speaker**

I’ve met an individual named _____ who is expanding his/her business in our area, and is having tremendous financial success; (customize for the INDIVIDUAL)

I do not know how I did it but I was able to him/her for 30 minutes on _____ day at _____ time, to explain to a select few people what they are doing. Can you clear your schedule and join us??

Yes or No or Maybe/Depends (Questions):

IF YES:

5. **Location and Confirmation Call**

Great!

a. The location will be at my home _____ day at _____ time. Do you have my address?

b. We will be on a small live webinar with Mr./Ms _____, at _____ day and _____ time. I will send you the link to join us when I receive it from Ms/Mr. _____.

Also someone on behalf of Ms/Mr _____ will be giving you a call to confirm your attendance as this is an exclusive small private event and significant income is on the table.

If they have Questions:

Answer: I don't know all the details, but here is what I do know. Mr./Ms. _____ will be over at my house at date/time to explain this business to you and I. Can you clear your schedule and be there?

If they Ask more questions:

I do not know all the details, but Mr/Ms _____ will answer all your questions, they are having tremendous financial success and I want to know what they are doing, don't you??

(Let them respond in the positive)

Then Say: Great then Can you clear your schedule and join us _____ day at _____ time??

If they need to delay or check calendar and get back to you:

Can you check your Calendar right now? I am sorry but I can only have a select group I can have. And we need to know who will be coming. Its very exclusive and Private. **(Pause)**

If Keep Insisting to know more: 3 way them in with your upline Mentor/Sponsor/Trained 3 Way Call Expert. Watch 3 Way Call Training Video to know how to do a 3 way conf call.

For ALL "A" LIST contacts or someone who has done Network Marketing before, read script then 3-way call them on with the presenter or strong upline if necessary.

Confirmation List needs to be given to the presenter no later than 24hrs prior to the meeting: Name of Guest, Cell Phone #, Occupation, Relation to your and your address

Note: Do not call your contacts without first role playing with your mentor or upline. IT IS HIGHLY RECOMMENDED YOU CALL WITH YOUR MENTOR TOGETHER. Your warm market can lead you to tremendous financial success, but only if approached correctly.

*******REMEMBER TO BE EXCITED and HAVE FUN!!!*******

MEMORY JOGGER



1. Who owns or has owned a business of any kind
2. Who makes more than \$200,000 per year
3. Who does network/direct marketing already
4. Who is money motivated
5. Who is influential
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who is already wealthy
9. Your friends
10. Your brothers and sisters
11. Your parents
12. Your cousins
13. Your children
14. Your aunts and uncles
15. Your spouse's relatives
16. Who you went to school with
17. Who works with you
18. Who is retired
19. Who works part-time
20. Who you like most
21. Who was laid off
22. Who purchased a new home
23. Who answers classified ads
24. Who runs personal ads
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary Kay
29. Who sells Tupperware
30. Who wants freedom
31. Who likes team sports
32. Who is a fund-raiser
33. Who watches TV often
34. Who works on cars
35. Who likes political campaigns
36. Who are social networkers
37. Who is in the military
38. Who do your friends know
39. Who is your dentist
40. Who is your doctor
41. Who will help you
42. Who works for the government
43. Who is unemployed
44. Who attends self-improvement seminars
45. Who is dissatisfied with their job
46. Who reads books on success
47. Your children's friend's parents
48. Who was your boss
49. Your parent's friends
50. Who you've met while on vacation
51. Who waits on you at restaurants
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your holiday card list
57. Who is in retail sales
58. Who sells real estate
59. Who is a teacher
60. Who services your car
61. Who repairs your house
62. Who manages your apartments
63. Who has children in college
64. Who likes to dance
65. Who sold you your car
66. Who you met at a party
67. Who likes to buy things
68. Who you've met on a plane
69. Who does volunteer work
70. Who has two jobs
71. Who has been in network marketing
72. Who needs a new car
73. Who wants to go on vacation
74. Who works too hard
75. Who was injured at work
76. Who lives in your neighborhood
77. Who is your boss
78. Who delivers your mail
79. Who is concerned about the environment
80. Who calls you at work
81. Who delivers your paper
82. Who handles your gardening
83. Who watches your children
84. Who attends your church
85. Who is unhappy with their income
86. Who you met through friends
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who exercises
92. Who is a vegetarian
93. Who plays sports
94. Who is wealthy
95. Who enjoys traveling
96. Who has lots of friends
97. Who belongs to the Chamber of Commerce
98. Who likes to gamble
99. Who loves to have fun
100. Who haven't you listed yet